



Attn: Samantha Simpson
CTLS, Inc
5555 North Lamar Blvd
Ste. L-115
Austin, TX 78751

My Name is Robert Woodward and I am the owner of ACE Real Time Solutions. We sell many IT products based on customer specific needs, and we specialize in battery back up systems (primarily APC). Through our partnership with CTLS, we would like to offer you the following;

- 10% discount off the price of all new purchases
- up to 30% discount on the replacement of any existing device that is in place
- fast and inexpensive ground delivery from one of our many warehouses

As a former APC sales representative myself, I am confident that I can help you size up and select the correct solution for any configuration. Feel free to call me at any time for pricing and availability on any of your organizations IT needs and mention the CTLS discount.

Best Regards,

Robert M. Woodward

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